Subject: Bringing Dropbox Business Into The New Year

From: "Trett Nelson" <tnelson@dropbox.com>

Date: 01/10/2017 09:22 AM **To:** hpang@downtownla.com

Hello Herman,

With a new year brings new opportunities. I will be moving into an exciting new role with Dropbox Business after January 20th. As such, I wanted to take this time to reach out one last time before your file is assigned to a new agent and discuss how your team's evaluation process is going.

Please respond with one of the options below so I can schedule next steps:

- 1. My team already signed up for Dropbox Business using this email address _____
- 2. I have more questions, let's set up a call to discuss.
- 3. I'm still thinking about it, please check back next month.
- 4. I'm no longer interested in Dropbox Business due to

I have also made my calendar available during this time, so please feel free to schedule a time that works for you.

Let me know if there is anything I can do to help with your evaluation. Whenever you're ready to get started, you can do so <u>here</u>. Here's to hoping for a great start to 2017!

Thanks!

Trett Nelson

Account Executive, Dropbox Business

Phone: (801) 786-5473 Email: tnelson@dropbox.com



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